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Hello and thank you for helping us win an AWARD!

You have received this newsletter because you are a valued customer of All Finance Services and we want to take this opportunity to keep in touch. We hope that this newsletter reaches you with the sincerity, good will and enthusiasm, in which it was created. What you will find in this newsletter is select articles about the finance industry, what's going on at All Finance Services and some interesting and personal experiences for example our **Lemonade Scone Recipe** and yes, they taste great!

What's going on at All Finance Services !

Late last year All Finance Services was nominated as a **finalist** in the PLAN Australia (Professional Lenders Association Network) Broker of the Year Awards 2005 for Western Australia. This award is not only based on the volume of mortgages written but for excellence in customer service, professionalism, product knowledge and lender relationships. Three of our loan writers, Kirsten Junge, Lori Crews and John Nietfield are amongst the TOP 200 mortgage writers out of a national broker pool in excess of 3000 (under our mortgage aggregator—PLAN). This is a further testament to the calibre of persons you are dealing with at All Finance Services. We have a total of 12 finance consultants located at our Joondalup and Osborne Park offices who are ALL very well versed and experienced in the finance industry and able to assist with any finance queries you may have.

Did you know that the All Finance Services team has over a 100 years of Banking experience !

We hope you enjoy your day and this newsletter.
Kind Regards

Good News Story



Jan Burgess is one of our successful mortgage writers and has been with All Finance Services for 4 years. Jan is no stranger to receiving compliments from her customers about her service commitment. Jan recently received another complimentary letter from one of her customers and we would like to share this with you.

"My husband and I recently purchased our first home, as you can imagine this is a very daunting task, often stressful and complicated. I feel that this process was made considerably easier due to the wonderful job Jan did as our mortgage broker. We found her to be informative, considerate and

willing to help. Conducting herself in a very professional manner; she was never pushy giving us plenty of opportunity to consider our options and willing to be flexible when we changed our minds. I feel she did a wonderful job of representing your company, and I would not hesitate to recommend her to others." Name withheld.